

JEREME DOWNS

API INTEGRATION SPECIALIST

CONTACT

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941 N Coleman St #562
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EXPERTISE

API Development



API Management



Solution Architecture



REST/SOAP/JSON/XML



CERTIFICATIONS

6x Microsoft Certified
6x Boomi Certified
Mulesoft Certified

EDUCATION

1997 - 1998

B.S., Information Systems
University of Texas – Arlington, TX

1993 - 1996

Texas Tech University – Lubbock, TX

SKILLS

SOA, ESB, Microservices, Salesforce, C#
RAML, Swagger, APIM, IaaS, SaaS, SQL
Middleware, Agile, SCRUM, Jira, DevOps

SUMMARY

With 25 years of career experience as an IT specialist, including 22 years dedicated to system integrations, I have advised, architected, lead and developed over 20 successful enterprise grade solutions.

PROFESSIONAL EXPERIENCE

2022 – Present

Integration Manager, Marketplace Operations

Saks Fifth Avenue – New York, NY

- Facilitated onboarding of respected luxury brands onto Saks Marketplace
- Responsible for vendor integrations for API, Shopify & aggregator channels
- Lead vendor meetings with both business & technical teams
- Resident expert in Mirakl marketplace & API integrations
- Published user guides & API docs @ marketplace.saks.com

2016 – 2021

Integration Lead

Sally Beauty Company – Denton, TX

- Successfully lead/designed/built Sally's first cloud enterprise implementation, consisting of a suite of reusable REST API microservices with Logic App workflows, that allowed over 12 in-house systems to access Sally's customer data using Microsoft Azure PaaS. API documentation is easily managed in the APIM's Developer Portal.
- Designed, built and managed a catalog of enterprise grade APIs that are used by Salesforce Service Cloud, Oracle EBS, Dynamics CRM, web & mobile apps and 10,000+ POS systems
- Lead the integration effort for Sally's new customer loyalty program, coordinating between vendors, project managers and dev teams, which produced millions of dollars in revenue and expanded their customer base
- Communicated across multiple teams including business, management, architects, developers, offshore, QA, analysts and external vendors
- Architected workflows to keep 5 different CRM systems in sync real time
- Converted 10 BizTalk SOAP web services into Azure RESTful APIs

2015 – 2016

Integration Consultant

Texas Capital Bank – Richardson, TX

- Onboarded new clients for their HOA division by expanding their product to support new API interfaces, generating new business
- Analyzed 13 production integrations to determine if they would be better suited using a different technology; troubled areas were identified, followed with call-to-action resolutions and presented to management

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2012 – 2015

Senior Consultant III

Neudesic – Irving, TX

- Designed POC for Scentsy Fragrance that connected 200,000+ consultant websites to SAP, eliminating 95% of custom code, while adding real-time order fulfillment and reducing the number of potential failure points
- As the solution architect for Integra Telecom, I designed, developed, tested, and released a more efficient and performant Salesforce solution within 3 months:
 - Rearchitected existing implementation by creating an event driven, loosely coupled solution that provides expansion for future growth
 - Reduced the number of systems involved, limiting points of failure and reducing costs
 - Field engineers now generate real-time updates that are instantly reported at corporate
 - Utilized rules engine, allowing addition of new products & services with 0% down time
- Built and presented 6 unique POCs for Brinks Security that resolved their production issues

2011 – 2012

Integration Lead

Pier 1 Imports – Fort Worth, TX

- Lead the integration development for the new pier1.com
- Built complete customer order life cycle - from order capture, to processing, to shipment - by communicating via APIs with internal and external systems

2010 – 2011

Integration Specialist

GameStop – Grapevine, TX

- Integrated gamestop.com with a new order management system (OMS)

2008 – 2010

Senior Integration Developer

Xterprise – Carrollton, TX

- Designed the industry's first ever global RFID retail asset tracking solution - created for American Apparel - that tracked over 99% of their inventory in real time from the warehouse to all 250+ retail stores in 20 countries - boosting sales 7% in the first year, increasing sales floor space by 10% and improving inventory accuracy to over 98%; stores can be added or removed to the system real time without code or architectural changes

2002 – 2007

Integration Lead

Pier 1 Imports – Fort Worth, TX

- Built the entire ecommerce backend for Pier1.com, interfacing with over a dozen systems including Google, FedEx, payment gateways, distribution centers, CRM, tax, settlement and inventory